

BEST REAL ESTATE PHONE DIALERS

The Contenders

The RedX - Prospect. List. Repeat. With Storm Dialer, \$99.99/month



Prospecting is a numbers game. The more sellers you reach, the more listings you'll take. Time wasted hand dialing each number, leaving voicemails, and recommitting to prospecting after a rough call is time not spent talking with prospects.

Phoneburner - Make more connections. Convert more sales, \$149/month



One call into the bridge, and PhoneBurner dials your selected leads one after the other. Streamline calling and lead management tasks as you go, and maximize live conversations

Vulcan7 - Reach home sellers that need your help, \$299/month



A highly regarded real estate dialer. Not only does it have the dialer, but well-reviewed quality leads from FSBOs and expired listings, as well as rental, commercial, probate, and email leads.

Mojo - The Ultimate Prospecting Platform, \$99/month



Mojo Selling Solutions is a real estate power dialer and FSBO/Expired prospector that lets you do your cold calling and real estate prospecting en masse. It is one of the most popular dialer options in the real estate industry.

IQDial- We Connect You To Your Prospects, \$49/month



IQDial is a premium auto-dialing system that increases your productivity by letting you spend more time talking to leads and less time dialing. Manage your campaigns and lists to streamline workflow.

Dialers make that process more efficient. A good dialer will let you make 60, 100, 200 calls in an hour. With the right list, some training on scripts, and a can-do attitude, your lead pipeline will be healthy and full.

There are different types of dialers. The most common are power dialers, and predictive dialers. Predictive dialers are generally best for high volume calling with teams of 10+ agents making calls like in a call center. That doesn't describe most real estate agent needs, which is why the ones on this list are power dialers.

What to Look for in a Dialer

Depending on what you need, you may want a system that plays nice with your existing CRM, or one that is a complete CRM solution by itself.

You also want a dialer that rigorously complies with the Do-Not-Call list and all other Federal Trade Commission (FTC) rules and regulations.

Conclusion

If you have patience and persistence, list leads and cold calling works. It's grueling, but a good dialer will make the process as smooth as possible as you work both inbound and outbound leads.